

**DETERMINATION AND FINDINGS
FOR
SOLE SOURCE PROCUREMENT**

AGENCY: D.C. Fire and Emergency Medical Services Department
REQUISITION NO: RQ946773
CAPTION: Smeal Emergency Vehicles Repair Services and Parts
CONTRACTOR: RedStorm Fire

FINDINGS

1. AUTHORIZATION:

D.C. Official Code §2-354.04; 27 DCMR 1304, 1700 and 1701

2. MINIMUM NEED:

The D.C. Fire and Emergency Medical Services Department (FEMS) has an immediate need for a contractor to provide repair services and parts for Smeal (manufacturer) emergency vehicles (fire and ambulance apparatus) from a certified Smeal repair and parts dealer.

3. ESTIMATED FAIR AND REASONABLE COST:

FEMS intends to enter into a contract with RedStorm Fire for FY2017. The initial anticipated cost to obtain provide repair, preventative maintenance (if requested) and related services for is fifty thousand dollars (\$50,000.00). This is a fair and reasonable cost to the District.

4. FACTS THAT JUSTIFY A SOLE SOURCE PROCUREMENT:

FEMS has medium and heavy duty emergency response vehicles that require repair, preventative maintenance (if requested) services and parts from a Smeal-certified dealer to prevent the voiding of vehicle warranties. FEMS' fire apparatus are highly specialized, unique and custom built. In order to meet federal motor vehicle safety standards, National Fire Protection Association (NFPA 1911 and NFPA 1701) standards, and comply with Original Equipment Manufacturer (OEM) parts and installation standards, an authorized vendor must provide all service, repair and replacement of OEM parts on FEMS' Smeal fire apparatus. RedStorm Fire is in a unique position to provide Smeal-related parts and services. RedStorm Fire shall provide OEM medium and heavy duty truck maintenance and services, as well as related diagnostics, on an as-needed basis, utilizing factory trained and authorized certified technicians.

In a letter dated December 9, 2016, Smeal Fire Apparatus attests that the RedStorm Fire and Rescue Apparatus company

... is the exclusive authorized dealer for Smeal Fire Apparatus is the exclusive authorized dealer for Smeal Fire Apparatus and its subsidiaries, Ladder Tower Company (LTC) and US Tanker for an assigned territory that includes the District

of Columbia. As such, RedStorm is the sole source for factory parts and service for products produced by Smeal and its above referenced subsidiaries.

Therefore, based upon Smeal Fire Apparatus' exclusivity statement vis-à-vis RedStorm, a market analysis was not conducted.

5. CERTIFICATION BY AGENCY DIRECTOR:

I hereby certify that the above findings are true, correct and complete.

Date

Gregory M. Dean
Fire and EMS Chief

6. CERTIFICATION BY CONTRACTING OFFICER:

Based on the above findings, and in accordance with Section 404 of the Procurement Practices Reform Act of 2010, effective April 8, 2011 (D.C. Law 18-371; D.C. Official Code §2-354.04 (2011 Repl.); 27 DCMR 1700, I hereby certify that the above findings are correct and complete, and that this procurement is reasonable and responsible.

Date

Tyranny A. Hunter
Contracting Officer

DETERMINATION

Based on the above findings and in accordance with the cited authority, I hereby determine that it is not feasible or practicable to invoke the competitive solicitation process under either Section 402 or 403 of the District of Columbia procurement Practices Reform Act of 2010 (D.C. Law 18-371; D.C. Official Code § 2-354.02 or 2-354.03). Accordingly, I determine that the District is justified in using the sole source method of procurement.

Date

George A. Schutter III
Chief Procurement Officer